



DELTA MEDICAL GROUP

Capability Statement

VA Supplier of PainShield*

Designed to Improve Healing Outcomes While Reducing Pain Associated With Acute or Chronic Injuries

Positive Results

Clinically Significant Pain Reduction When Treating:

- Trigeminal Neuralgia
- Diabetic Neuropathy
- Arthritic Pain
- Carpal Tunnel Syndrome
- Tendon and Ligament Injuries
- Orthopedic Injuries or Repairs
- Sprains and Fractures
- Musculoskeletal Injuries
- Plantar Fasciitis



*PainShield is a personal use 90kHz acoustic ultrasound with 6.5 hrs. of therapy per charge

- ☒ No coupling agent required
- ☒ Not a rental
- ☒ No thermal injury risks
- ☒ Set aside eligible

Company and Pricing Data

Product #: 3502-3

- o \$2,426.85 – PainShield Starter Bundle (Includes 4 Transducer Refills. Each Lasts 30 Days)

Additional Refill Kits Available

- o Product #: 101-6, \$1,664.30 (6 months)
- o Product #: 101-12, \$3,332.00 (12 months)

Delta Medical Group was established in 2019 and is a Vets First Certified SDVOSB.

Company leadership has 30+ years of private sector medical device manufacturing and consulting history. DMG was formed to leverage this experience for our Veterans.



Approved Consult Details

Please provide this veteran with the Pain Shield SAW System, 120-day bundle, for purchase to provide pain relief, prolong surgical intervention, improve healing outcome and to help minimize or eliminate NSAID and opioid use. Vendor to provide technical training and support.

Buy With Confidence. Buy From Vets.

VA purchase orders: orders@dmg.health | Fax: 1-800-825-9163
UEI: LKFEAXX2X8A9, CAGE: 95MH0, DUNS: 030322607
SIN: A72 * FSS: 36F79724D0106

Local support provided by :

Distributor questions & capability statements: distributorsupport@dmg.health

SDVOSB Set Aside Program

By meeting the following criteria, Delta Medical Group is eligible for the VA Set Aside Program.

- ♦ The Service-Disabled Veteran (SDV) must have a service-connected disability as determined by the VA or Department of Defense (DoD).
- ♦ The SDVOSB must be small under the North American Industry Classification System (NAICS) code assigned to the procurement.
- ♦ One or more Service Disabled Veterans must unconditionally own 51% of the business, control its management – including long-term decision making – and daily operations, AND hold the highest officer position (or in the case of a veteran with permanent and severe disability, the spouse or permanent caregiver of such veteran).
- ♦ There is a rebuttable presumption that a service-disabled veteran does not control the firm if he/she is not able to work for the firm during the normal working hours and live within a reasonable commute to the firm's headquarters and/or job-site locations.
- ♦ Ownership by one or more service-disabled veterans must be direct ownership. A concern owned principally by another business entity that is in turn owned and controlled by one or more service-disabled veterans does not meet this requirement.

Department of Veterans Affairs (VA) Veterans First Contracting Program

Delta Medical Group is an authorized and certified Vets First entity.

- ♦ Within the Department of Veterans Affairs (VA), the procurement hierarchy for open market acquisitions places the highest priority on SDVOSBs, followed by VOSBs, putting Veteran owned businesses ahead of 8(a), HUBZone, Woman owned and other small businesses. This is the only program that gives first priority to veterans and the only program that provides a preference for veteran business owners who are not service-disabled. The VA is one of the largest federal procurement organizations, awarding over \$3 billion to Veteran owned small businesses.
- ♦ To qualify for the Veterans First Contracting Program, businesses must be found eligible through the VA's Verification process, which is administered by the VA's Center for Verification and Evaluation (CVE). The eligibility requirements outline above apply to both veteran-owned and service-disabled veteran-owned, and the verification process and requirements overall are outlined in 38 CFR part 74.
- ♦ Certification with SBA allows service-disabled veteran-owned small businesses (SDVOSBs) to compete for federal sole-source and set-aside contracts across the federal government. Certified veteran-owned small businesses (VOSBs) have additional opportunities to pursue sole-source and set-aside contracts at the U.S. Department of Veterans Affairs (VA) under the VA's Vets First program.

Veterans Affairs Acquisition Regulations for Sole Source Awards

Delta Medical Group is a VIP listed SDVOSB eligible for sole source awards and can be located under DUNS: 030322607

819.7008 Sole source awards to verified service-disabled veteran-owned small businesses.

- A contracting officer may award a contract to a VIP-listed service-disabled veteran-owned small business (SDVOSB) using other than competitive procedures provided –
 - The anticipated award price of the contract (including options) will not exceed \$5 million.
 - The requirement is synopsisized and the required justification pursuant to FAR 6.302-5(c)(2)(ii) is posted in accordance with FAR part 5.
 - The SDVOSB has been determined to be a responsible contractor with respect to performance; and
 - In the estimation of the contracting officer contract award can be made at a fair and reasonable price that offers best value to the Government.
- The contracting officer's determination to make a sole source award is a business decision wholly within the discretion of the contracting officer. To ensure that opportunities are available to the broadest number of SDVOSBs, this authority is to be used only when in the best interest of the Government.
- A determination that only one SDVOSB can meet the requirement is not required. However, in accordance with FAR 6.302-5(c)(2)(ii), contracts awarded using this authority shall be supported by a written justification and approval described in FAR 6.303 and 6.304, as applicable.
- When conducting a SDVOSB sole source acquisition, the contracting officer shall ensure the business meets eligibility requirements in 819.7003.
- A procurement requirement estimated to exceed the legislative threshold of \$5 million shall not be split or subdivided to permit the use of this SDVOSB sole source authority.

Simplified Acquisition Procedures

Delta Medical Group can provide up to 60 PainShield Devices at a time under the Simplified Acquisition Threshold.

13.003 Policy:

- Acquisitions of supplies or services that have an anticipated dollar value above the micro-purchase threshold, but at or below the simplified acquisition threshold, shall be set aside for small business concerns.
- The contracting officer may make an award to a small business concern under the-
 - 8(a) Program.
 - Historically Underutilized Business Zone (HUBZone) Program.
 - Service-Disabled Veteran-Owned Small Business (SDVOSB) Program; or
 - Women-Owned Small Business (WOSB) Program.